

# Annual Summary

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2022



**UCU**

[ucumaine.com](http://ucumaine.com)  
800.696.8628

## President's Message

Throughout 2022, we were faced with some of the most challenging economic conditions in decades, including an uncertain rate environment and rising inflation. UCU navigated all of this with dedication and focus to be here on an individual level for each of our member-owners. Despite the challenges, in 2022 UCU continued to have strong financial performance and growth, while striving to provide best in class member service. We were able to finish our drive-up conversion to provide streamlined Video Teller drive-up services at all locations, which are especially helpful during inclement weather days where branch lobbies may be delayed or closed. Digital banking was upgraded from a version the credit union had used for many years, and while we acknowledge the difficulties of change, we are pleased with the final product and robust features of the new online platform and mobile app.

The financial condition of UCU has continued to strengthen, allowing us to provide great rates for members on deposits and loans. While the rapidly changing rate environment is a tough cadence to maintain, we are focused on being competitive in the market and responsible to our member-owners as a financial cooperative. Throughout 2022, we continued to have strong loan growth in real estate, commercial business and consumer loans, helping members get into a new home, buy a vehicle, build credit, and more. Total loans grew over 8% for the year, mirroring the overall asset growth for the credit union. At year end, UCU held nearly \$460MM in assets, ending the year with net income of \$3MM, demonstrating the resilience and strength of the credit union.

At UCU, we are Here for U, our members. The following are highlights of ways members were impacted by the credit union's initiatives. We provided 13% more in dividends to members in 2022 than the prior year, rewarding continued membership. We helped 210 members get into new homes in 2022, and 42 of those were members buying their first homes. We also helped 1,744 members purchase an auto or recreational vehicle with a UCU loan, helping them get around, whether to and from work, school or just to have fun. As an additional personalized member education offering, UCU now has six Certified Credit Union Financial Counselors, ready to help assist members in person or virtually with budgeting, credit score improvement, tips to improve individual financial situations, and more. We are Here for U, throughout the communities of Maine, and we want to help advance the financial well-being of all.

In summary, this was another solid year at UCU as a safe and strong financial institution. We could not achieve these successes without the guidance of our volunteer Board of Directors, and the dedication and hard work of each of our employees. As we look ahead, we are focused on the impact the credit union has on each person and community in our reach, finding the best way help each member find financial well-being.

Respectfully submitted,

*Renee Ouellette*

Renee Ouellette, CPA  
President / CEO

## Financial Condition

As of December 31, 2022 and 2021 (in \$1,000s)

	2022	2021	
<b>Assets</b>	Cash and cash equivalents	\$ 4,321	\$ 3,614
	Investments	55,573	52,544
	Loans receivable, net	380,907	351,428
	Property and equipment, net of accumulated depreciation	6,407	6,685
	NCUSIF deposit	3,750	3,438
	Investment to fund deferred compensation plans	5,192	3,846
	Other assets	3,436	3,053
	<b>Total assets</b>	<b>\$ 459,586</b>	<b>\$ 424,608</b>
<b>Liabilities &amp; Members' Equity</b>	<b>Member deposits</b>		
	Shares	\$ 179,381	\$ 170,408
	Share drafts	63,135	60,960
	Kasasa Cash	75,160	76,603
	Money markets	10,858	11,971
	Share certificates	31,888	33,487
	Clubs and all other deposits	21,182	20,855
	<b>Total member deposits</b>	<b>381,604</b>	<b>374,284</b>
	Borrowed funds	37,000	6,748
	Accrued expenses and other liabilities	4,638	4,452
<b>Total liabilities</b>	<b>423,242</b>	<b>385,484</b>	
<b>Members' equity</b>			
Regular reserves	17,717	16,665	
Undivided earnings	24,007	21,972	
Net unrealized activity on securities available for sale	(5,380)	487	
<b>Total members' equity</b>	<b>36,344</b>	<b>39,124</b>	
<b>Total liabilities and members' equity</b>	<b>\$ 459,586</b>	<b>\$ 424,608</b>	

## Income

For the years ended December 31, 2022 and 2021 (in \$1,000s)

	2022	2021	
<b>Net Interest Income</b>	<b>Interest income</b>		
	Interest on loans receivable	\$ 14,547	\$ 13,332
	Interest on investments	1,073	1,267
	<b>Total interest income</b>	<b>15,620</b>	<b>14,599</b>
	<b>Interest expense</b>		
	Dividends	815	723
Interest on borrowed funds	434	31	
<b>Total interest expense</b>	<b>1,249</b>	<b>754</b>	
<b>Net interest income</b>	<b>14,371</b>	<b>13,845</b>	
Provision for loan losses	152	257	
<b>Net interest income after provision for loan losses</b>	<b>14,219</b>	<b>13,588</b>	
<b>Non-Interest Income &amp; Expense</b>	<b>Non-interest income</b>		
	Other operating income and fees	5,386	6,149
	<b>Total non-interest income</b>	<b>5,386</b>	<b>6,149</b>
	<b>Non-interest expense</b>		
	Compensation and benefits	8,779	7,838
	Travel and conferences	106	71
	Office occupancy	1,059	999
	Operations	4,798	4,468
	Advertising	668	689
	Loan Servicing	474	530
	Professional Fees	559	423
	Miscellaneous	75	139
	<b>Total non-interest expense</b>	<b>16,518</b>	<b>15,157</b>
<b>Net income from operations</b>	<b>3,087</b>	<b>4,580</b>	
Non-operating activity	(1)	(1)	
<b>Net income</b>	<b>\$ 3,086</b>	<b>\$ 4,579</b>	

These 2022 Consolidated Statements are unaudited.

# UCU Leadership & Representatives

## Board of Directors

Ency A. Whitehill	Chairperson
Richard H. Borgman	Vice Chairperson
Carolyn L. Cheney	Secretary
Betsy J. Uhuad	Director
Jon Henderson	Director
Tonya Pickering	Director
Lucy Harr	Director

## Advisors to the Board

Steve Baillargeon	Advisor
Eric Simonds	Advisor

## Executive Management

Renee D. Ouellette, CPA	President / CEO
Debra A. White-Rideout	Executive Vice President
April D. Gleason	Chief Lending Officer
Eileen M. Byram	Chief Risk Officer
Bob Williams, CPA	Chief Financial Officer

## Audit Committee

Richard Borgman	Chairperson
Jon Henderson	Member
Carolyn L. Cheney	Member

## Elections Committee

Quinn A. Paradis	Chairperson
Jeffrey Aceto	Member
Irvine Marsters	Member



## Purpose Statement

UCU advances your financial well-being in every stage of life.



NMLS ID  
407658

## 56<sup>th</sup> Annual Meeting

Wednesday, February 15<sup>th</sup>, 2023  
5:00 PM  
15 Main Street  
Orono, Maine

## Meeting Agenda

Roll call  
Reading of previous minutes  
Report of the Chairperson  
Report of the President  
Report of the Audit Committee  
Unfinished business  
New business  
Report of the Elections Committee  
Meeting adjournment